

**Quarterly Report  
March 31, 2013**



**fcibANK**

**FIRST CREDIT AND INVESTMENT BANK LTD.**

**Major Joint Venture Partners:**





## *Vision*

*Be a preferred investment bank enhancing value  
for the stakeholders and contributing to the  
National goals.*

## *Mission Statement*

*Contributing through innovative financing and  
investment in quality portfolio, advisory services  
delivered in an environment of trust and  
customer confidence supported by a team of  
professionals.*





## **C O N T E N T S**

BOARD OF DIRECTORS.....	01
COMPANY INFORMATION.....	02
DIRECTORS' REVIEW .....	03
CONDENSED INTERIM BALANCE SHEET .....	05
CONDENSED INTERIM PROFIT & LOSS ACCOUNT .....	06
CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME .....	07
CONDENSED INTERIM CASH FLOW STATEMENT.....	08
CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY .....	09
NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS...10	



**BOARD OF DIRECTORS**



*Dr. Asif A. Brohi*  
Director



*Mr. Najib Tariq*  
Director



*Mr. Imdad Ali Shaikh*  
Director



*Mr. Wajahat A. Baqai*  
Director



*Mr. Anwar-ul-Haq*  
Director



*Chaudhary Tahir Hussain*  
Director



*Mr. Mohammad Imran Malik*  
President & Chief Executive



## FIRST CREDIT AND INVESTMENT BANK LIMITED

### COMPANY INFORMATION

**HR AND REMUNERATION COMMITTEE:**

Dr. Asif A. Brohi (Chairman)  
Mr. Anwar-ul-Haq (Member)  
Mr. Imdad Ali Shaikh (Member)  
Mr. Mohammad Imran Malik (Member)

**AUDIT COMMITTEE:**

Mr. Najib Tariq (Chairman)  
Mr. Wajahat A. Baqai (Member)  
Mr. Anwar -ul- Haq (Member)  
Mr. Imdad Ali Shaikh (Member)

**INVESTMENT AND CREDIT COMMITTEE:**

Chaudhry Tahir Hussain (Chairman)  
Mr. Najib Tariq (Member)  
Mr. Wajahat A. Baqai (Member)  
Mr. Imdad Ali Shaikh (Member)

**COMPANY SECRETARY:**

Mr. Muhammad Mohsin Ali

**AUDITORS:**

Rahman Sarfaraz Rahim Iqbal Rafiq  
Chartered Accountants

**LEGAL ADVISOR:**

Mohsin Tayebaly & Company

**BANKERS:**

Allied Bank Limited  
MCB Bank Limited  
National Bank of Pakistan

**SHARE REGISTRAR:**

THK Associates (Pvt.) Limited  
Ground Floor, State Life Building-3  
Dr. Ziauddin Ahmed Road,  
Karachi. 75530  
Ph. # +92 (21) 111-000-322  
Fax # +92 (21) 35655595

**HEAD OFFICE / REGISTERED OFFICE:**

2nd Floor, Sidco Avenue Centre,  
Stratchen Road,  
Karachi - 74200  
Pakistan.  
Ph. # : 35658750-1, 35670452, 35688490  
Fax. # : 35689331, 35686310  
E-mail: info@fcibank.com.pk  
Website: www.fcibank.com.pk

**LAHORE BRANCH:**

Ground Floor, Office # 2, 83-A-E/1  
Main Boulevard, Gulberg III, Lahore.  
Ph. # : +92 (42) 35790251  
Fax. # : +92 (42) 35790252



## FIRST CREDIT AND INVESTMENT BANK LIMITED

### DIRECTORS' REVIEW

On behalf of the directors of First Credit & Investment Bank Limited I have the honour of presenting the Directors' Review along with the interim financial statements (unaudited) of the Bank for the nine months period ended March 31, 2013.

#### Operating Results

Financial results of the Bank are as under:

	For the nine months period ended	
	Mar 31, 2013	Mar 31, 2012
	(Unaudited)	
	(Rupees in thousand)	
<b>Profit &amp; Loss Account</b>		
Total revenue	68,883	104,624
Operating profit/ (loss)	959	(1,677)
(Loss) before tax	(4,204)	(33,845)
(Loss) after tax	(1,146)	(23,764)
(Loss) per share-basic & diluted (Rs.)	(0.02)	(0.37)

	As at	
	Mar 31, 2013	June 30, 2012
	(Unaudited)	(Audited)
<b>Balance Sheet</b>		
Shareholders' equity	655,637	656,783
Total assets	902,011	1,221,078

Due to slow down in the economic and investment activities, total income for the nine months period ended March 31, 2013, 2% decrease by 34.2% to Rs. 68.88 million as compared to Rs.104.62 million for the nine months period ended March 31, 2012. Despite adverse conditions the Bank was able to report operating profit of Rs.0.96 million during the period ended March 31, 2013 as compared to operating loss of Rs.1.68 million for the corresponding period of last year, through control over financial expenses. Further, after taking effect of provisions against nonperforming investments in compliance with the NBFCs Regulations, the Bank closed current nine months with a net after tax loss of Rs.1.15 million as against loss after tax of Rs.23.76 million for the corresponding nine months, last year. Shareholder equity marginally decreased by Rs. 1.15 million to Rs.655.637 million as at march 31, 2013 from Rs.656.783 million as at June 30, 2012. Total assets as at march 31, 2013 were lower to Rs.902.01 million as against Rs.1,221.08 million as at June 30, 2012. It is to be appreciated that the aforesaid decrease in assets and revenue was in line with the your directors cautious approach towards investment and financing operations, particularly in money market and stock market activities, being risky and volatile, as well as reduction in SBP policy rate which has brought down drastically from 12% - to 9.5%. Further, the continued slowdown in economic activities did not provide enough viable opportunities to investment banking sector.



## FIRST CREDIT AND INVESTMENT BANK LIMITED

### Credit Rating

JCR-VIS Credit Rating Company Limited vide its report dated December 28, 2012 has maintained the medium to long-term entity rating of the Bank at 'A-' (Single A Minus). Short-term rating has been maintained at 'A-2' (A-Two).

### Future Outlook & Strategy

The previous few years were bad for whole investment banking sector. This affected FCIB, too, though to a lesser degree and for a shorter period viz-a-viz its peers. During last couple of years, FCIB has also made sufficient provisions against nonperforming assets, thus cleaning its balance sheet. There is a noticeable improvement in cement and textile sectors, the two sectors where most of the Bank's nonperforming exposure was. The financial position and cashflows of these borrowers have improved significantly. As a result, your Bank has either successfully restructured such investment and/ or negotiations are in progress in rest of the cases. The resultant recoveries against the provisions made so far, will directly boost future years' profitability of the Bank. In addition, your Board is confident that as a result of implementation of the recommendations made by the NBF sector Reform Committee, more business opportunities in a level playing field will be available to the investment banking sector, especially FCIB with its leading specialized expertise and positive image in the capital market of the country.

With this optimistic view of the future, your Bank would start to add quality business and assets, improve its infrastructure, diversify products and services, and update policies and procedures to meet the requirements of the new challenges and opportunities.

### Acknowledgement

The directors wish to place on record their appreciation to our shareholders, valued customers and financial institutions for their continued trust and patronage. We are grateful to the regulatory authorities especially the Securities & Exchange Commission of Pakistan, the State Bank of Pakistan and the Karachi Stock Exchange for their continued guidance and support. We acknowledge the hard work and dedication of our employees who are our real assets.

Karachi  
April 19, 2013

By order of the Board

Mohammad Imran Malik  
Chief Executive / President





## FIRST CREDIT AND INVESTMENT BANK LIMITED

### CONDENSED INTERIM BALANCE SHEET (UN-AUDITED)

AS AT MARCH 31, 2013

	Note	March 31, 2013 ..... Rupees .....	June 30, 2012 ..... Rupees .....
		(Un-audited)	(Audited)
<b>ASSETS</b>			
<b>Non-Current Assets</b>			
Property plant and equipment	6	8,951,555	10,966,102
Intangible assets		1,358,478	2,059,149
Long-term investments	7	544,194,968	560,575,495
Long-term loans and finance		55,208,764	58,472,493
Long-term security deposits		1,050,000	1,050,000
Deferred tax assets		87,317,304	83,798,027
		<b>698,081,069</b>	<b>716,921,266</b>
<b>Current Assets</b>			
Short-term investments	8	85,294,127	237,728,850
Short-term placements		-	100,000,000
Current portion of non current assets			
Long-term investments		67,923,107	94,221,008
Long-term loans and finances		16,277,949	16,266,712
Mark-up accrued		9,846,091	37,938,915
Advances prepayments and other receivables		3,280,400	2,709,748
Advance taxation - net		13,887,028	10,777,477
Cash and bank balances		7,420,984	4,514,160
		<b>203,929,686</b>	<b>504,156,870</b>
<b>Total Assets</b>		<b>902,010,755</b>	<b>1,221,078,136</b>
<b>EQUITIES &amp; LIABILITIES</b>			
<b>Share Capital and Reserves</b>			
<b>Authorized capital</b>		<b>750,000,000</b>	<b>750,000,000</b>
Issued, subscribed and paid-up capital		650,000,000	650,000,000
Reserves		5,636,504	6,782,851
		<b>655,636,504</b>	<b>656,782,851</b>
Deficit on revaluation of investments-net	9	(12,796,867)	(19,446,884)
<b>Non-current Liabilities</b>			
Long-term loan		78,125,000	125,000,000
Long-term certificates of deposit		12,500,000	9,200,000
		<b>90,625,000</b>	<b>134,200,000</b>
<b>Current Liabilities</b>			
Short-term borrowings		48,874,650	279,162,800
Short-term running finance		-	37,415,695
Current portion of long-term loan		78,125,000	78,125,000
Short-term certificates of deposit		32,265,000	32,740,000
Accrued markup	10	6,170,840	13,060,926
Accrued expenses and other liabilities		3,110,628	9,037,748
		<b>168,546,118</b>	<b>449,542,169</b>
<b>Contingencies and commitments</b>	11	-	-
<b>Total Equity and Liabilities</b>		<b>902,010,755</b>	<b>1,221,078,136</b>

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

  
MOHAMMAD IMRAN MALIK  
Chief Executive Officer/President

  
WAJAHAT A. BAQAI  
Director

QUARTERLY REPORT MARCH 2013



## FIRST CREDIT AND INVESTMENT BANK LIMITED

### CONDENSED INTERIM PROFIT AND LOSS ACCOUNT -(UN-AUDITED)

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2013

Note	Nine months ended		Quarter ended	
	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
----- Rupees -----				
<b>Income</b>				
Income from finances and fund placements	2,770,545	21,659,544	1,617,152	7,048,544
Income from investments	62,021,245	77,775,001	16,744,928	25,368,159
Capital gains on disposal of securities	2,039,886	2,191,139	383,460	1,933,760
Dividend Income	1,342,943	1,849,007	696,882	798,762
Fees and commission	391,100	817,488	101,547	130,334
Others	316,784	332,559	96,940	110,651
	<b>68,882,503</b>	<b>104,624,738</b>	<b>19,640,909</b>	<b>35,390,210</b>
<b>EXPENSES</b>				
<b>Finance costs</b>				
Mark-up on bank loan	14,199,289	23,409,059	3,741,010	6,605,015
Mark-up on other short term borrowings	11,895,426	13,166,082	2,697,229	4,283,070
Mark-up on short term running finance	314,184	200,120	236,353	188,599
Mark-up on certificates of deposit	4,191,464	34,446,297	1,437,390	11,763,144
Others	41,941	41,655	22,064	10,304
	<b>30,642,304</b>	<b>71,263,213</b>	<b>8,134,046</b>	<b>22,850,132</b>
Operating expenses	37,281,265	35,038,234	13,067,795	11,984,685
	<b>67,923,569</b>	<b>106,301,447</b>	<b>21,201,841</b>	<b>34,834,817</b>
<b>Operating (loss)/profit</b>	<b>958,934</b>	<b>(1,676,709)</b>	<b>(1,560,932)</b>	<b>555,393</b>
Provision for markup/interest accrued	568,129	(378,028)	-	(378,028)
Provision for non performing investments	(9,504,830)	(31,745,920)	(1,201,679)	-
Provision for non performing finances	3,768,334	(58,334)	750,000	1,400,000
Unrealised (loss)/profit on held for trading investments	5,809	14,320	-	43,870
<b>(Loss)/profit before taxation</b>	<b>(4,203,624)</b>	<b>(33,844,671)</b>	<b>(2,012,611)</b>	<b>1,621,235</b>
Taxation	12	3,057,277	10,080,599	(24)
				(877,580)
<b>(Loss)/profit after taxation</b>	<b>(1,146,347)</b>	<b>(23,764,072)</b>	<b>(2,012,635)</b>	<b>743,655</b>
<b>(Loss)/earnings per share -basic and diluted</b>	13	<b>(0.02)</b>	<b>(0.37)</b>	<b>(0.03)</b>
				0.01

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

  
MOHAMMAD IMRAN MALIK  
Chief Executive Officer/President

  
WAJAHAT A. BAQAI  
Director

QUARTERLY REPORT MARCH 2013



**FIRST CREDIT AND INVESTMENT BANK LIMITED**

**CONDENSED INTERIM  
STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)**  
FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2013

	March 31, 2013	March 31, 2012
	..... Rupees .....	
<b>Loss after taxation</b>	<b>(1,146,347)</b>	<b>(23,764,072)</b>
<b>Other comprehensive income not transferred to equity</b>		
(Losses) / gains on remeasuring of investment classified as " Available for Sale "	<b>6,650,017</b>	<b>(557,822)</b>
<b>Total comprehensive Income/(loss) for the period</b>	<b><u>5,503,670</u></b>	<b><u>(24,321,894)</u></b>

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

  
**MOHAMMAD IMRAN MALIK**  
Chief Executive Officer/President

  
**WAJAHAT A. BAQAI**  
Director

**QUARTERLY REPORT MARCH 2013**



## FIRST CREDIT AND INVESTMENT BANK LIMITED

### CONDENSED INTERIM CASH FLOW STATEMENT - (UN-AUDITED)

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2013

	Nine months ended	
	31-March 2013 (Un-audited)	31-March 2012 (Un-audited)
Note	Rupees	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Loss before taxation	(4,203,624)	(33,844,671)
Less: dividend income	(1,342,943)	(1,849,007)
<b>Adjustments for:</b>		
Depreciation	2,179,929	2,531,518
Amortization	700,671	539,020
Provision for the gratuity	303,293	650,000
(Gain) on disposal of asset	(25,000)	(5,500)
Provision for interest/markup accrued	(568,129)	378,028
Provision for non performing finances	(3,768,334)	58,334
Provision for non performing investment	9,504,830	31,745,920
Unrealised loss on investments at fair value through profit & loss	(5,809)	(14,320)
	<u>8,321,451</u>	<u>35,883,000</u>
	2,774,884	189,322
<b>(Increase) / decrease in current assets</b>		
Short-term investment	152,434,723	56,924,700
Short-term placement	100,000,000	(47,449,806)
Markup accrued	27,524,695	11,971,070
Advances prepayments and other receivables	(497,990)	(1,131,147)
	<u>279,461,428</u>	<u>20,314,817</u>
<b>Increase / (decrease) in current liabilities</b>		
Short-term borrowings	(230,288,150)	(88,846,975)
Accrued markup	(6,890,086)	5,139,816
Accrued and other liabilities	(5,927,120)	(2,351,925)
	<u>(243,105,356)</u>	<u>(86,059,084)</u>
<b>Cash (used in )/generated from operations</b>	<u>39,130,956</u>	<u>(65,554,945)</u>
Gratuity contribution paid	(679,811)	(640,584)
Income tax paid	(3,571,551)	(4,089,749)
	<u>(4,251,362)</u>	<u>(4,730,333)</u>
Net cash generated used in operating activities	<u>34,879,594</u>	<u>(70,285,278)</u>
<b>Cash Flows from Investing Activities</b>		
Additions in property and equipment	(165,379)	(3,391,455)
Sale proceeds from disposal of assets	25,000	5,500
Long-term investments net	45,701,002	136,693,334
Dividend income received	679,811	1,849,007
Long-term loans and finances	3,252,492	(26,057,154)
<b>Net cash from investing activities</b>	<u>49,492,926</u>	<u>109,099,232</u>
<b>Cash Flows from Financing Activities</b>		
Repayments of long term loan	(46,875,000)	(46,875,000)
Long term certificate of deposit	3,300,000	4,750,000
Short-term running finance	(37,415,695)	-
Short term Certificate of deposit	(475,000)	9,635,000
<b>Net cash (used in)/from financing activities</b>	<u>(81,465,695)</u>	<u>(32,490,000)</u>
Net (decrease)/ increase in cash and cash equivalents	<u>2,906,824</u>	<u>6,323,954</u>
<b>Cash and cash equivalents at the beginning of the period</b>	<u>4,514,160</u>	<u>8,597,745</u>
<b>Cash and cash equivalents at the end of the period</b>	<u>7,420,984</u>	<u>14,921,700</u>

The annexed notes 1 to 16 form an integral part of these condensed interim financial statements.

  
MOHAMMAD IMRAN MALIK  
Chief Executive Officer/President

  
WAJAHAT A. BAQAI  
Director

QUARTERLY REPORT MARCH 2013



## FIRST CREDIT AND INVESTMENT BANK LIMITED

### CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY - (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2013

	Issued, subscribed and paid-up capital	Reserves		Total
		Capital Statutory reserve	Revenue reserve Unapprop- riated profit	
	..... (Rupees) .....			
<b>Balance as at July 01, 2011</b>	650,000,000	117,663,484	(39,683,770)	727,979,714
Loss for the period	-	-	(23,764,072)	(23,764,072)
<b>Balance as at March 31, 2012</b>	<b>650,000,000</b>	<b>117,663,484</b>	<b>(63,447,842)</b>	<b>704,215,642</b>
<b>Balance as at April 01, 2012</b>	650,000,000	117,663,484	(63,447,842)	704,215,642
Loss for the period	-	-	(47,432,791)	(47,432,791)
<b>Balance as at June 30, 2012</b>	<b>650,000,000</b>	<b>117,663,484</b>	<b>(110,880,633)</b>	<b>656,782,851</b>
<b>Balance as at July 01, 2012</b>	650,000,000	117,663,484	(110,880,633)	656,782,851
Loss for the period	-	-	(1,146,347)	(1,146,347)
<b>Balance as at March 31, 2013</b>	<b>650,000,000</b>	<b>117,663,484</b>	<b>(112,026,980)</b>	<b>655,636,504</b>

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

  
**MOHAMMAD IMRAN MALIK**  
 Chief Executive Officer/President

  
**WAJAHAT A. BAQAI**  
 Director

**QUARTERLY REPORT MARCH 2013**



## FIRST CREDIT AND INVESTMENT BANK LIMITED

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS - (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2013

#### 1 Status and Nature of Business

First Credit and Investment Bank Limited ("the Company") was incorporated in Pakistan on August 31, 1989 as a private limited company under the name of First Credit and Discount Corporation (Private) Limited. Subsequently, the name of the Company was changed to First Credit and Investment Bank Limited. During the year 2008-09, the Company was listed on the Karachi Stock Exchange by way of issue of shares to general public. The Company is an associated undertaking of Water and Power Development Authority (WAPDA) and National Bank of Pakistan (NBP).

The Company is licensed to undertake business of investment finance services as a Non-Banking Finance Company ("NBFC") under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 ("the NBFC Rules") issued by the Securities and Exchange Commission of Pakistan (SECP) [previously described under SRO 585(1)/87 dated July 13, 1987 issued by the Ministry of Finance, Government of Pakistan.

The medium to long term credit rating of the company rated dated December 28, 2012 by JCR-VIS Credit Rating Company limited is 'A-' with a negative outlook. Short term rating of the Company is 'A-2'.

- 1.1 Schedule I of Regulation 4 of NON BANKING FINANCE COMPANIES AND NOTIFIED ENTITIES REGULATIONS 2008, requires a minimum equity of Rs. 700 million by June 30,2012 and thereof Rs. 1000 million to be achieved by the company by the end of June 30,2013. The current equity of the company is Rs.657.649 million and company expects to meet the minimum requirement in due course of time.

#### 2 Statement of compliance

This condensed interim financial information of the company for the nine months period ended March 31, 2013 has been prepared in accordance with the requirements of the International Accounting Standard - 34, Interim Financial Reporting Standards, provisions of and directives issued under the Companies Ordinance, 1984, the NBFC Rules, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 ("the NBFC Regulations") and the directives issued by SECP. Wherever the requirements of the Ordinance, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRS, the requirements of the Ordinance, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP have been followed.

The SECP has deferred the applicability of International Accounting Standards, IAS-39, 'Financial Instruments: Recognition and measurement' and IAS-40, 'Investment Property' through Circular No.19 dated August 13, 2003 to NBFCs providing investment finance services, discounting services and housing finances services. The SECP has also deferred the applicability of International Financial Reporting Standard, IFRS-7, 'Financial Instruments: Disclosures' through Circular No. 411(1)/2008 dated April 28, 2008 to NBFCs providing investment finance services, discounting services and housing finance services. Accordingly, the requirements of these standards have not been considered in preparation of these condensed interim financial statements.

This condensed interim financial information does not include all the information required for full annual financial statements, and should be read in conjunction with the Company's annual financial statements as at June 30, 2012.

#### 3 Accounting Policies

The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended as on June 30, 2012 except as follows:

##### 3.1 Adoption of new accounting standards

The company has adopted the following amended IFRS and related interpretations which became effective during the period:

IFRS 7 - Financial Instruments: Disclosures

IAS 24 - Related Party Disclosures (Revised)

IFRIC 14 - Prepayments of a Minimum funding Requirement (Amendment)



## FIRST CREDIT AND INVESTMENT BANK LIMITED

In May 2010, International Accounting Standards Board (IASB) issued amendments to various standards primarily with a view to removing inconsistencies and clarifying wording. These improvements are listed below:

- IFRS 7 - Financial Instruments Disclosures
  - Clarification of disclosures
- IAS 1 - Presentation of Financial Statements
  - Clarification of Statement of changes in equity
- IFRIC 13 - Presentation of Financial Statements
  - Fair Value of award credits

The adoption of the above standards, amendments, interpretations and improvements did not have any effect on these condensed interim financial statements.

#### 4 Financial Risk Management

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements for the year ended June 30, 2012

#### 5 Accounting estimates and judgments

The preparation of this condensed interim financial information is in conformity with approved accounting standards requires management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Actual results may differ from these estimates.

In preparing this condensed interim financial information, the significant judgments made by management in applying the Company's accounting policies and key sources of estimation were the same as those that applied to the preceding published financial statements as at and for the year ended June 30, 2012.

	31-Mar-13	30-Jun-12
	..... Rupees .....	
<b>6 Property plant and equipment</b>	<b>8,951,555</b>	<b>10,966,102</b>

#### 6.1 Major additions and deletions are as follows:

	31-Mar-13		30-June-12	
	Additions Rupees	Disposals Rupees	Additions Rupees	Disposals Rupees
Furniture and fixture	-	79,200	449,020	13,500
Office Equipment	16,820	-	81,120	-
Computers	148,559	-	462,271	-
Vehicles	-	-	3,226,875	2,031,192
	<b>165,379</b>	<b>79,200</b>	<b>4,219,286</b>	<b>2,044,692</b>

#### 7. LONG-TERM INVESTMENTS

	Note	31-Mar-13	30-Jun-12
		..... Rupees .....	
<b>Held-to-maturity</b>			
Term finance certificates - Unlisted		471,676,662	502,757,011
Term finance certificates - Listed		49,843,924	49,860,486
Government securities	7.1	253,053,413	253,419,114
		774,573,999	806,036,611
Less : Provision against investment	7.2	(193,196,273)	(182,993,496)
<b>Available-for-sale</b>			
Investment in listed shares	7.3	8,471,922	-
Term finance certificates - Listed		23,470,106	33,653,014
Less: Provision against investments		(1,201,679)	(1,899,626)
Less: Current Portion of TFCs		(67,923,107)	(94,221,008)
		<b>544,194,968</b>	<b>560,575,495</b>



## FIRST CREDIT AND INVESTMENT BANK LIMITED

7.1 These include investments in government securities to comply with the requirement of Regulation 14 (4) (i) of NBFC Regulations.

	Note	31-Mar-13	30-Jun-12
		..... Rupees .....	
7.2 Provision for non-performing TFCs /Sukuk			
Opening balance		182,993,496	134,243,496
Charge during the period	7.2.1	10,202,777	48,750,000
		<u>193,196,273</u>	<u>182,993,496</u>

7.2.1 This represents Sukuk Certificate issued for a period of five years at the rate of 3 month KIBOR + 2% with a floor of 11% and cap of 25% secured by guarantee of a commercial bank. The company has made provision in respect thereof in accordance with the NBFC Regulations.

7.3 These include Shares of a listed fertilizer company received against part settlement of a listed TFC under restructuring arrangement carried at cost

8 SHORT-TERM INVESTMENTS	Note	31-Mar-13	30-Jun-12
		..... Rupees .....	
<b>Available for sale</b>			
Pre-IPO Term Finance Certificates	8.1	50,000,000	50,000,000
Investment in shares - Listed		19,612,357	23,393,876
Investment in mutual funds		25,681,770	35,677,834
Investment in preference shares-Listed		15,000,000	15,055,000
		<u>110,294,127</u>	<u>124,126,710</u>
Provision for non-performing investments	8.1	(25,000,000)	(25,000,000)
		<u>85,294,127</u>	<u>99,126,710</u>
<b>Held-to-maturity</b>			
Government securities		-	138,451,380
<b>Held-for-trading</b>			
Investment in shares - Listed		-	150,760
		<u>85,294,127</u>	<u>237,728,850</u>

8.1 This Pre-IPO investment was made for a period of five years at the rate of 6 months KIBOR+2% and secured by way of first pari passu charge over assets of the investee company. The company has made provision in respect thereof in accordance with the NBFC Regulations.

9 DEFICIT ON REVALUATION OF INVESTMENT -NET	Note	31-Mar-13	30-Jun-12
		..... Rupees .....	
Shares		(11,405,629)	(10,660,939)
Term finance certificate		58,789	(4,922,925)
Mutual funds		(1,450,027)	(3,863,020)
		<u>(12,796,867)</u>	<u>(19,446,884)</u>

### 10 MARK-UP ACCRUED

<b>Secured</b>			
Loans and borrowings including running finance		3,977,363	7,089,938
Repo Borrowings		125,852	4,893,181
	10.1	<u>4,103,215</u>	<u>11,983,119</u>
<b>Unsecured</b>			
Certificates of Deposit		2,067,625	1,077,807
		<u>6,170,840</u>	<u>13,060,926</u>

10.1 This amount includes Rs.4,103,215/- (June 30, 2012: Rs.11,983,047/-) due to National Bank of Pakistan an associated undertaking





## FIRST CREDIT AND INVESTMENT BANK LIMITED

	31-Mar-13	30-Jun-12
<b>11 CONTINGENCIES AND COMMITMENTS</b>	..... Rupees .....	
Bank guarantee issued	5,000,000	5,000,000
Stand-by letter of credit facility	58,026,808	56,375,712
	<u>63,026,808</u>	<u>61,375,712</u>
<b>12 TAXATION</b>	..... Rupees .....	
Current	462,000	1,178,187
Deferred taxation	(3,519,277)	(11,258,786)
	<u>(3,057,277)</u>	<u>(10,080,599)</u>
<b>13 (LOSS)/EARNING PER SHARE - BASIC AND DILUTED</b>		
Loss for the period	(1,146,347)	(23,764,072)
Weighted average number of shares	65,000,000	65,000,000
Loss per share - basic and diluted	(0.02)	(0.37)

#### 14 Transactions with Related Parties

The related parties comprise associated undertaking, key management personnel and post employment benefit scheme. The company in the normal course of business carries out transactions with various related parties.

Nature of relationship of the related party with the company	Nature of Transaction	31-Mar-13 Rupees	31-Mar-12 Rupees
<b>Associate</b>	Mark-up on long-term loan	14,199,289	23,409,059
	Mark-up on short-term running finance	314,184	200,049
	Mark-up on Repo Borrowing	11,250,783	5,646,268
	Mark-up on short-term placement	-	31,507
	Rent of the office premises	1,583,508	1,583,507
	Balance at period ended	205,124,650	203,125,000
<b>Key management personnel</b>	Salaries, benefits and other allowances	10,431,300	9,673,089
	Retirement benefits	1,230,931	1,319,400
	Return on long-term loans	288,891	320,498
	Balance at period ended	16,537,216	14,994,156
<b>FCIBL Provident and Gratuity Fund</b>	Contributions made to staff retirement plans	1,444,128	1,547,174

#### 15. DATE OF AUTHORIZATION FOR ISSUE

This interim financial information were authorised for issue on April 19, 2013 by the Board of Directors of the Company

#### 16. GENERAL

16.1 Figures have been rounded off to the nearest Rupee.

  
**MOHAMMAD IMRAN MALIK**  
Chief Executive Officer/President

  
**WAJAHAT A. BAQAI**  
Director

**QUARTERLY REPORT MARCH 2013**

